



April 2017

To: All SLUSH PUPPIE Distributors

Re: Updated Made To Order (MTO) Policy

Our policy on Made to Order (MTO) products:

Order Minimums: Made to Order Flavors and Flavored Bases are available based on the following criteria:

- 1) For 4x1 Cases of Flavored Base and/or Flavor: the minimum order will be 192 gallons which is 48 cases or 1 pallet.
- 2) For 5 Gallon BIBs of Flavored Base: the minimum order will be 200 gallons which is 40 cases or 1 pallet.
- 3) For 6x1/2 Cases of Flavored Base and/or Flavors: the minimum order will be 204 gallons which is 68 cases or 1 pallet.

Timing: MTO products typically take 3 weeks to produce and will commence only after a Purchase Order is received.

Shipments: MTO orders will ship directly from the manufacturer's location. The full quantity ordered will be shipped. We will not combine shipments with other standard products orders from OHL. MTO orders do contribute towards your 5,000 lbs minimum for free shipping.

Pricing: \$3 per case additional. Includes 100 custom flavor bowl decals (two per case) to support MTO flavor. Flavor decals will ship separate from concentrate.